

What's Covered In This Class



Day 1:

- Introduction to the Partnership Program history of program, general overview of the partnership types, principles for success, tools and resources
- Exploring the NRM Gateway Partnership pages (Class exercise)
- · How to accept contributions and donations
- What are MOUs and MOAs? What's the difference?
- Challenge Partnerships
- Handshake program







What's Covered In This Class



Day 2:

- Handshake Program (Class exercise)
- Learn how to work with non-profit and for-profit organizations
- Cooperating Associations
- Challenge Cost-Sharing Cooperative Management Agreements
- Grants How do you find and apply for them?
- Economy Act Agreements
- Cooperative Agreements
- Corps Foundation









What's Covered In This Class



Day 3:

- Volunteer Program
- Common partnering organizations:
 - Military
 - University and school
 - Water safety
- Special events with partners
- CWBI-OPS... a necessary evil

- 0
- How to build partnerships in your community
- Putting principles and tools into action (Class exercise)
- Wrap-up/Evaluations





INTRODUCTION TO THE NRM PARTNERSHIP PROGRAM









The Partnership Philosophy



The U.S. Army Corps of Engineers plays a key role in shaping the future of our Nation's water resources. Our **partners are essential** in making this happen. We recognize that partnerships must **flow in both directions**. **Cooperation** and **collaboration** are the keys to innovative solutions to meet a diversity of need. When we put our heads together, we can find answers far better than anything we can think of ourselves.







Partnerships are a smart way of doing business.



"Too often we think of a partnership as a handout instead of a handshake."



-General Strock











U.S. Army Corps of Engineers Partnering Philosophy

"Committed to working together with partners to accomplish the mission and build enduring relationships through trust, transparency, and shared values."

- Lt. Gen Scott Spellmor

Sound partnerships require proactive engagement at all echelons of the organization and the embracement of a partnering mindset which embodies a set of behaviors rooted in three interdependent and mutually supportive elements: Commitment, Communication, and Collaboration.

3C's of Successful Partnering

Collaboration

- ✓ Builds and Sustains Strong, Cohesive, and Diverse Teams
- √ Works Together to Proactively Solve Problems in a Manner That Achieves Mutually Beneficial Outcomes
- √ Routinely Manages Risk, Relationships, and Performance
- ✓ Collectively Sets and Documents Shared Goals and Expectations
- Communication
- ✓ Promotes Clear, Open, Consistent, and Timely Communication
- √ Fosters Shared Understanding
- √ Solicits Input to Continuously Learn, Adapt, and Improve
- √ Resolves Conflicts Constructively and Expeditiously

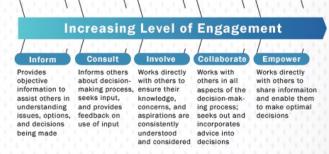
Commitment

- √ Always Puts the Mission First
- ✓ Ensures Leaders Are Invested and Actively Engaged
- ✓ Seeks Out and Establishes Relationships Founded on Trust, Transparency, Accountability, and Mutual Respect
- ✓ Embraces Innovation and Accepts Measured Risk



Relationship Spectrum

Each partnering relationship is unique and exists along a spectrum with transactional relationships at one end and strategic relationships on the other. Where these relationships fall along that spectrum and the extent of collaboration are influenced by the type of partnership, maturity of the relationship, and commitment towards partnering.



"We must always strive to maximize partnering outcomes to enable the safe delivery of quality projects that are on time and within budget."

- Lt. Gen Scott Spellmon

22 OCT 2021



Partnership Connection to the NRM Strategic Plan







NATURAL RESOURCES MANAGEMENT PROGRAM

STRATEGIC

2021-2031

- Partnerships show up in three of the four Goals, with heavy focus in Goal 4 (Program Delivery)
- Communication: Engage stakeholders, elected officials, partners, and local communities at all levels to build awareness of the NRM program and achieve win-win opportunities.
- Resourcing: Explore opportunities to broaden partnering authorities and prioritize budget packages that utilize partnership contributions for gained efficiencies.
- Program Delivery: Foster Partnerships and Interdisciplinary Collaboration



What is a Partnership?



- A mutually beneficial <u>relationship</u> where people work together to achieve goals
- Voluntary collaboration working toward a common objective related to the agency/partner's mission
- Builds consensus and broad-based community support
- <u>Leverages funds</u> and resources to meet challenges and improve opportunities







- Can be as simple as a contribution of materials, services, or funds
- Appropriate legal authority, consistent with agency policies





PARTNERSAIP

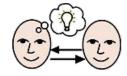
"You give me half the fish, and I tell my Mom to let you live."



What's the Big Deal About Partnerships?



 Avoid unnecessary duplication of effort and promote coordinated efforts to resolve common challenges



- Partnerships are not only important, but they are also a necessity!
- Agency culture needs to promote partnering as a part of the management model and encourage training for staff.
- FY 23 Rec/ES budget = ~\$450M. Without sustainable cost-effective partnerships => Decrease
 in services and amenities and degradation of natural resources



- FY 23 partnerships reported in CWBI-OPS: 3,622 with a total value of \$138 million (\$101 million in partner investment = 73%)
- 42,839 Corps volunteers contributed 1.7 million hours of work (equivalent to 825 FTE)
 with a value of \$54.5 million





Partnerships and Volunteers in NAE

(FY 23 Data)







- 27 of 32 projects utilizing volunteers
- 1,290 total volunteers serving 27,789 hours with a value of \$884k
- Top 5 projects in volunteer value: Cape Cod Canal, West Hill, East Brimfield, North Hartland, Buffumville
- 23 of 32 projects working with partners
- 51 partnerships with an additional 18 copartners
- Total value: \$1.48 million (\$1.32 million partner investment / \$162K Corps investment)
- Comparison to FY 22: 65 total partners and \$1.68 million in value



Annual
Partnership
and Volunteer
Program
Summary
sheet

https://corpslakes. erdc.dren.mil/part ners/ombilannual.cfm



As we reflect on the past year, we are proud to share the incredible achievements and milestones of the U.S. Army Corps of Engineers (USACE) partnerships and volunteer programs. This summary highlights the impactful contributions of our dedicated volunteers and the successful collaborations with our valued partners.

TOTAL PARTNERS

304 of 422
USACE PROJECTS WITH PARTNERSHIPS
(72% of USACE Projects)

3,622



Alongside USACE staff, our volunteers and partners organized community outreach events, fostering connections and raising awareness about USACE missions. These events served as platforms to engage with new volunteers and potential partners.

At the national level, USACE continued to team up with other Federal land management agencies to support the Federal Interagency Council on Outdoor Recreation, and the America the Beautiful 30x30 initiative, the Recreate Responsibly and Together Outdoors coalitions in providing outdoor recreation and conserving or sustainably managing natural and cultural resources. As we look ahead, we are excited about the potential for even greater achievements and are grateful for the ongoing support of our remarkable communities.

corpslakes.erdc.dren.mil/partners/partners.cfm

Our USACE Partners

Progra

Volunte

30

Partnerships

23

NWD: 667

SPD: 216

5,000

4,000

3,000

2,000

1,000

POD: 14

A total of 225 USACE projects
partnered with 34 organizations
that have a national MOU in place,
providing educational programs,
health and safety, environmental and
recreation improvements. 58 USACE
projects benefited from the assistance of
67 nonprofit cooperating associations which
supported special events, interpretive
activities, exhibits and programs, operated
bookstores, and bolstered volunteer programs.

State Agency: 172

Business: 250

Educational Institute: 90

Federal Agency: 161

Nonprofit or Community Organization: 800

Native American Tribe: 10

PARTNERS ENGAGED BY REGION

MVD: 582

SWD: 359

PARTNERSHIP GROWTH

Exylvary Control of the State o

LRD: 509

V Value care and recr

Total Volunteers

Our USACE Volunteers

Over the past year, volunteers played a valuable role in helping care for the environment and providing high quality recreation opportunities.

42,839

Projects Using Volunteers

Total Volunteer Hours Served 1,715,001 Equivalent to 825 FTES

\$54.5 Mil



Total Value of Volunteer Hours



Over the past 10 years, the USACE volunteer workforce has averaged approximately 35,000 providing 1.5

To Volunteers for 250 Hours of



America the Beautiful Passes Issued

SACE nnual asses sound Service To 100 Hours of Service

23

National Public Lands Day



Sept. 23, 2023

127



Projects at 51 USACE Lakes

Partner Organizations and 5,231 Volunteers



218

NAD: 183



Building the Partnership Paradigm



- Be proactive. Don't wait until you need something from someone.
- Attend local community events and make personal invitations to potential partners.

 Partnerships are not "free." They take time and effort to cultivate, and require a foundation built on trust to be successful.

- Where there is a will, there is a way.
- Partnerships are about getting to yes and finding ways to get things done.
- Partnerships should be treated like a marriage.







Principles for Success

- Establish clear expectations of roles and responsibilities at the beginning of the relationships to avoid future trials and tribulations.
- Get to know your partners as people 1st. Build that into the process.
- Use processes such as master plan development as an opportunity to collaborate.
- Engage partners in budget decisions such as park closures, reduced services, etc. Run the scenarios and see how they can help before the final decisions are made.



- Never pass up a good catalyst.
- Don't reinvent the wheel. Use the Gateway, the PAC team, and your fellow classmates to find out if someone has done what you'd like to do.
- Share the resources and rewards.
- For a successful partnership, think of <u>volunteers and partners as investors</u> who expect a return on the value they provide.



Partnering Authorities/Guidance



- WRDA 2016: Sec 1155, WRRDA 2014: Sec 1047d, WRDA 1992: Sec 203 (33 USC 2325) and Sec 225 (33 USC 2328), PL 98-63 (33 USC 569c), WRDA 2022: Sec 8124: Authority to accept contributions, volunteers, set up Challenge Partnership, Challenge Cost-Share Cooperative Management Agreements, and accept Reserve troop training services
- 31 USC 1535, 41 USC 501, 31 USC 6301, 7 USC 2814, WRDA 2000: Sec 213 (33 USC 2339), WRRDA 2014: Sec 1031(b), 10 USC 2358: Authorities to enter into agreements for services with other federal agencies (Economy Act), cooperative agreements for noxious weed management, education/training, research & development with universities, and agreements with Indian tribes
- ER/EP 1130-2-500, Partners and Support, Chapter 9 (Cooperating Associations), Chapter 10 (Volunteers) –replaced by WRRDA 2014 Implementation Guidance 12 Aug 2016, Chapter 11 (Contributions), Chapter 12 (Challenge Partnerships, formerly called Challenge Cost Share)

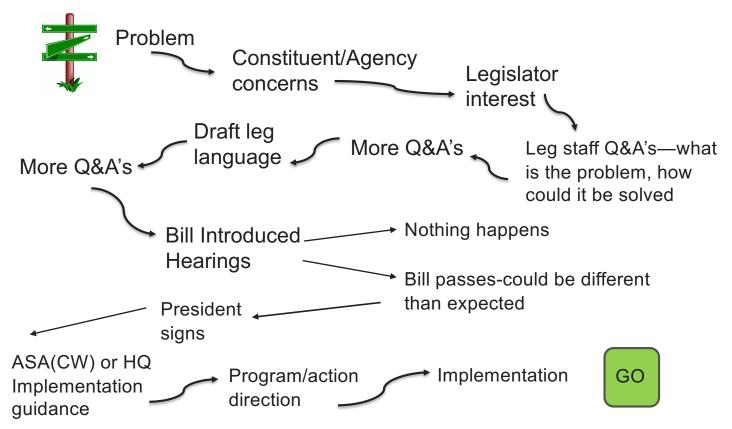
(These chapters are currently undergoing update with the goal of pulling them out to create a separate ER for NRM Partnerships and Volunteer policy guidance)



How Do We Get New Laws and Authorities for Programs?



It's a tortuous path—sometimes with unintended consequences





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Authorized NRM Partnership Types: Choosing the Right Tool for the Job

NOTE: Sometimes, more than one type of agreement will work for your partnership.

- Economy Act Agreements: Agreements for services and/or supplies with other federal agencies
- Cooperative Agreements: Agreements where the Corps transfers money or a thing of value to a
 partner for services and/or supplies. Authority for cooperative agreements is limited to specific
 types.
- Cooperating Associations: Tax-exempt non-profit, free-standing corporate entities with boards of directors, set up through a cooperating association agreement
- Challenge Partnerships: Agreement with non-Federal public and private entities on facilities and natural resources maintained at full Federal expense



NRM Partnership Types



- Challenge Cost Sharing Cooperative Management Agreement: Agreement with non-Federal public entities to cooperatively manage and collect/retain fees on facilities and natural resources maintained at full Federal expense
- Memorandums of Understanding/Agreement (MOU/MOA): "Agreement to agree" but does not obligate funds. MOA establishes legal terms that will be included in a support agreement/ reimbursable order to follow
- Volunteer Agreements: Allow the Corps to accept services of volunteers for a variety of natural resources work with the exception of law enforcement and policy-making
- Contributions Program: Simplest form of partnership. Acceptance of money, materials, or services from groups and individuals for environmental stewardship, restoration, and recreation



Regulations and Policies

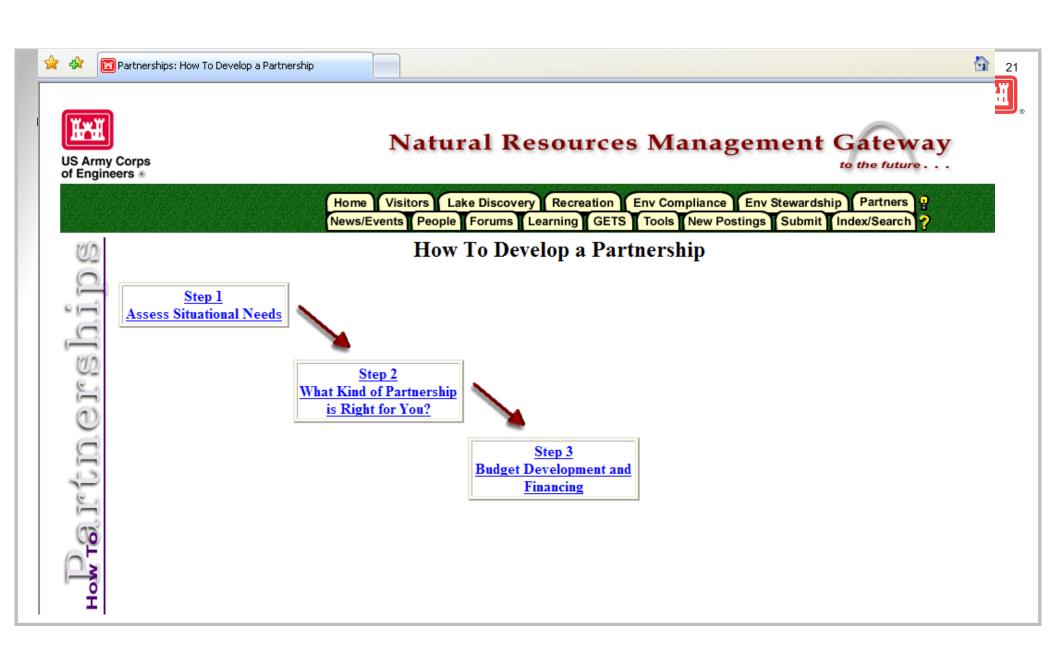
A partnership does not allow the Corps to circumvent applicable legal requirements in areas such as:

- Procurement
- Personnel or labor laws
- Printing, publishing or audiovisual production
- Issuance of special use permits
- Real estate licenses and leases
- Fiscal responsibility
- Environmental regulations

Bottom Line: Regulations and Policies MUST BE FOLLOWED!



NOTE: It is just as important to build good relationships and trust with your internal partners/ support staff such as Office of Counsel, Resource Management, Contracting, Real Estate, etc. These staff members are essential to have on board when developing partnership agreements. Engage them early and often!



Back

Step 2 - What Kind of Partnership is Right for You?

District Commanders are responsible for approval/execution of most partnering agreements. However, this authority can be delegated to the Chief of Operations or the Operations Project Manager through a delegation of authority memo. The Corps of Engineers has a number of authorities and programs that allow it to provide work or funds or accept work or funds from Federal, State, Tribal, or non-Federal entities. The following list includes the partnership types within our authorities. Click here for a Partnership Agreement Flow Chart

Challenge Cost Sharing Cooperative Management Agreements - The Corps may enter into agreements with non-Federal public entities for the purpose of cooperatively managing public recreation areas, where fees may be collected and retained by the partner for reinvestment at the site at which the fees are collected. (WRDA 2016, Sec 1155, Implementation Guidance for Section 1155 of WRDA 2016, Management of Recreation Facilities)

Challenge Partnerships – The Corps can enter into agreements to accept funds, materials, and services from non-Federal public and private entities to provide for operation and/or management and development of recreation facilities and natural resources at water resource development projects, where such facilities are being maintained at full federal expense. This program allows the Corps to accept services or funds in the above circumstances; it does not permit the Corps to reimburse for services. The contributed resources are combined with regular project resources to accomplish work within current authorities and contained in the annual or five-year plan in the approved operational management plan. (33 USC §2328, WRDA 1992, Sec 225; EP 1130-2-500, Chapter 12).

Cooperating Associations – The Corps may enter into agreements with tax-exempt, non-profit organizations that volunteer services to the Corps. Cooperating associations are used to accomplish such broad goals as natural resource management, interpretation and visitor service activities at Corps civil works projects, fee-owned lands, and other areas for which the Corps has administrative and management responsibilities. (33 USC §2328, WRDA 1992, Sec 225; EP 1130-2-500, Chapter 9; ER 1130-2-500, Chapter 9).

Volunteers – The Corps is authorized to accept the services of volunteers to carry out any Corps activity except policy-making or law enforcement. Volunteer agreements allow the Corps to accept the services of volunteers and to provide for their incidental expenses. (33 U.S.C. §569c; Implementation Guidance for Section 1047(d) of WRDA 2014).

Contributions Program – The Corps is authorized to accept contributions of cash, funds, materials, and services from persons, including governmental entities but excluding the project sponsor, in connection with carrying out a water resources project for environmental protection, restoration or recreation. Contributions must be used for work items within current authorities and contained in an approved annual five-year operational management plan. A contributions plan serves as the agreement for this program. Note: Real estate cannot be accepted under this program. (33 U.S.C. §2325, WRDA 1992, Sec 203; EP 1130-2-500, Chapter 11; ER 1130-2-500, Chapter 11).

Memoranda of Understanding (MOU)/Memoranda of Agreement (MOA) — These are "agreements to agree" which coordinate the Corps' authorized activities with another entity. MOUs often state common goals and nothing more. Thus, MOUs do not contemplate funds transfers and should usually include language that states something similar to: "This is not a funds obligating document; by signing this agreement the parties are not bound to take any action or fund any initiative." They may be used to run a program a certain way so that it functions better with the program of a sister agency, for example.

MOAs, on the other hand, often establish common legal terms that will be read into every Support for Others reimbursable order that follows. MOAs do not obligate any funds of themselves but they establish the terms for future service and cite one of the appropriate authorities to do so.

Economy Act Agreements – The Economy Act of 1932, (31 U.S.C. 1535), authorizes an agency to place orders for goods and services with another Federal agency (or a major organizational unit of an agency). It can be used when: 1) funds are available, 2) the head of the ordering agency determines that it is in the best interest of the government, and, 3) the head of the ordering agency decides that ordered goods or services cannot be provided as conveniently or cheaply by contract with commercial enterprise. These must be shown by a Determination and Findings (D&F), prepared by the ordering agency must be able to provide the goods or services in-house or by contract, and parties should verify under Part 8 of the FAR that the responsibility for this good or service is not assigned to another agency of the Federal government.

The Economy Act cannot be used for partnerships with non-federal entities, and is only used with federal agencies when another more specific transfer authority is not available. When entering into an Economy Act agreement with a non-DoD entity, the Corps must enter into an agreement by which the ordering agency agrees to pay all costs.

Cooperative Agreements for Educational and Training Activities – The Corps may enter into cooperative agreements with non-Federal public and nonprofit entities for natural resources conservation or recreation management work that furthers training and educational opportunities. (33 U.S.C. §2339, WRDA 2000, Sec 213).

Cooperative Agreements for Management of Undesirable Plants on Federal Lands - The Corps may enter into cooperative agreements with State agencies to coordinate the management of undesirable plant species on Federal lands. This integrated management system can include education, preventative measures, physical or mechanical methods, biological agents, herbicide methods, cultural methods, and general land management practices such as manipulation of livestock or wildlife grazing strategies or improving wildlife or livestock habitat. (7 USC 2814)

USACE NRM Partnership Agreement Decision Tree (for Recreation and Environmental Stewardship Partnerships) Primary Partnership Select Appropriate Question/Response Agreement Type NO Is it a 'conditional agreement' to Is the Corps simply MOU Does the agreement document obligate NO accepting funds, be used with a 'Support for the Corps to expend funds? YES materials, supplies others reimbursable order'? MOA or services from the partner without a jointly signed NO Contract (not a partnership) With a non-Federal entity? partnership Are funds available? NO Does USACE procure YES agreement? In the best interest of the Corps? goods and/or services Economy Act Agreement With another Federal agency? Goods/services are cheaper/more for the direct benefit of Authority: 31 USC 1535 YES conveniently available than by contract? the agency? MOU With another Federal agency? Challenge Partnership Is the YES NO Is there a mutual benefit. Is the partnership for a specific 33 USC 2328, WRDA 1992, Sec 225 partner YES Is the Corps mutual interest or project where both parties agree NO collecting With a nontransferring cost sharing? to specific contributions & fund-Challenge Cost Sharing nd retaining funds to the Federal entity? ing in a financial worksheet? Cooperative Management YES user fees? YES partner? Authority: WRDA 2016, Sec 1155 Contributions YES Cooperative Agreement Authority: (see options below) 33 USC 2325. Is the USACE WRDA 1992, Sec 203 Contract (not a partnership) Does the Corps transfer NO substantially involved YES anything of value, such as With Indian Tribes for Approval Level: in carrying out the Tribal Partnership Program 0-\$99K-PROJECT funds to a recipient to fish/wildlife, cultural Authority: WRRDA 2014, Sec 1031b project/ service being resources? \$100K-\$1M-DISTRICT accomplish a public service funded? Cooperative Agreement \$1M or more HQUSACE as authorized by law? YES Training & Education For Training/Education? uthority: 33 USC 2339, WRDA 2000, Sec 21 For Research or Research & Development Development with **CESU Program** Universities? Authority: 10 USC 2358 Will the partner sign a cooperating YES association agreement with the Is the partner a 501 (c) Noxious Weed Management Corps for the enhancement of the For Weed Control? Non-profit organization? Authority: 7 USC 2814 Corps mission, particularly in regard YES to natural resource management? Cooperating Association uthority: 33 USC 2328, WRDA 1992, Sec 225



USACE NRM Partnership Agreements - Flow of Money/Contributions

(for Recreation and Environmental Stewardship Partnerships)





USACE \$\$\$ to us

Contributions

(anyone except the project sponsor)

> Authority: 33 USC 2325 WRDA 1992, Sec 203

Challenge Partnerships

(non-federal entity)

Authority: 33 USC 2328 WRDA 1992, Sec 225

Cooperating Association

(non-profit entity)

Authority: 33 USC 2328 WRDA 1992, Sec 225

USACE \$\$\$ to us

Challenge Cost Sharing Cooperative Management

(non-federal entity)

Authority:

33 USC 2328 WRDA 1992, Sec 225 amended by WRDA 2016, Sec 1155

USACE \$\$\$ to partner

Cooperative Agreement for Research & Development CESU Program

(Universities)

Authority: 10 USC 2358 WRDA 1996

Cooperative Agreement with Indian Tribes for fish, wildlife, water quality, cultural resources

(Indian Tribes)

Authority: WRRDA 2014, Sec 1031b

USACE | \$\$\$ to partner

Cooperative Agreement for Training/Education

(non-federal or non-profit)

Authority: 33 USC 2339 WRDA 2000, Sec 213 amended by WRRDA 2014, Sec 1047(e)

Cooperative Agreement for Weed Management

(any State Agency)

Authority: 7 USC 2418

USACE \$\$\$ both ways

Economy Act

(federal agency)

Authority: 31 USC 1535

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NRM Partnership Agreement Approval Levels

This document is intended to provide a brief overview of available partnership authorities and approval requirements.

Corps personnel should coordinate all proposed agreements with their Office of Counsel.

Agreement Type	Authority	Special Considerations	\$ Value	Signature*
Contribution	33 USC 2325, Sec 203 of WRDA 1992	Acceptance level based on \$ value	< \$2,500: Any staff member \$2,500 to < \$100K: Manager \$100K to < \$1M: District NRM and OC \$1M or >: HQUSACE OC, NRM, DCW *Reference 2008 Contributions, Fundraising and Recognition Reference Guide, Sections 5.2 and 5.3	No agreement to sign. District Contributions Plan provides authorization.
Challenge Partnership	33 USC 2328. Sec 225 of WRDA 1992	Signature based on \$ value	\$25K or <: delegable to OPM > \$25K to \$200K: delegable to Ops Chief > \$200K: District Commander *Reference ER 1130-2-500, Ch 12-2.k.	District Commander unless delegated to Operations Project Manager and/or Chief of Operations per ER 1130-2-500. Agreements Involving projects in more than one district must be approved by MSC Commander or their delegate.
Challenge Cost Sharing Cooperative Management	WRDA 2016, Sec 1155		N/A	District Commander *Reference 30 Mar 2018 CEDW-CD Memo: Implementation Guidance for Section 1155, Management of Recreation Facilities, of the Water Resources Development Act (WRDA) of 2016, PL 114- 322
Cooperating Association	33 USC 2328, Sec 225 of WRDA 1992	A moratorium is currently in place for cooperative agreements and associated leases that allow CAs to collect and retain fees for use of Corps facilities. ***Memorated 12 September 2013.	N/A	Agreements that do not involve fee collection/retention may be approved by District. Commanders. Until further guidance is issued, all agreements involving fee collection/retention for use of Corps facilities must be approved at HQUSACE.
Economy Act	31 USC 1535	Agreement w/ non-DoD agendes where the Corps is the servicing agency Agreements w/ non-DoD	N/A N/A	District Commander *Reference ER 1140-9-1, para. 6. MSC Commander unless delegated to District Commander. *Reference ER 1140-1-211, para. 8. SES or General Officer. *Reference Doo FWR Vol. 114, cb. 2, para. 000806.
Memorandum of Understanding (MOU)	No explicit authority required. MOUs are non-binding agreements that do not commit either party to do anything. However, the Corps must have authority to perform the activities or carry out the intentions referenced in an MOU.	Level of signature depends on complexity of agreement and level of partner signature	N/A	OPM, Operations Chief, District Commander or higher official - depends on which authority is disd (if any) and/or level of signature at partner organization. Agreements with regional or national implications should be coordinated with affected MSCs and HQUSACE.



Resources: NRM Gateway



https://corpslakes.erdc.dren.mil/partners/partners.cfm

Partnerships

Headquarters POC

Partnerships Pages Quick-finder Index

In today's financial environment PARTNERING is an essential tool that allows the U.S. Army Corps of Engineers to effectively manage recreation and environmental resources. In order to successfully meet our recreation and stewardship missions, and to foster shared values, vision, and a sense of ownership it is imperative that we work together with state governments, Native American tribes, private/public organizations, local communities, and other partners to maintain or advance programs from wildlife protection and habitat improvement to recreational facility enhancements.

Partnering helps to pool scarce resources, to promote coordinated, focused, and consistent mutual efforts to resolve common problems and missions, and to avoid unnecessary duplication of effort. The NRM Program has embraced this reality and is committed to fully exploring the potential development of new public-private partnerships to leverage limited appropriated funds and human resources.

This page will help you determine the <u>right tools for your partnerships</u>, <u>find the right training to expand your knowledge</u>, and <u>learn from the successful efforts of your peers</u>. You will find answers to longstanding questions and discover how to effectively utilize important partners such as the <u>Corps of Engineers Natural Resources Education Foundation</u>. The bottom line: **partnering is smart business**.

Partnership Types: Which is right for you?

- Challenge Cost Sharing Cooperative Management Program
- Challenge Partnerships Program
- Contributions Program
- Cooperating Associations Program
- Cooperative Agreements

How To:

- Corps Photo Album for Partnerships
- Division & District POCs
- FAQs
- Good Enough to Share
- Grants/Alternative Funding Sources

- Economy Act Agreements
- Handshake Partnerships Program
- Memoranda of Understanding/Agreement (MOU/MOA)
- Partnership Agreement Decision Tree
- Volunteer Program
- News / Current Issues
- Partnership Advisory Committee
- Partnerships in NRM Assessment/OMBIL
- Policy & Procedures
- Training



Partnering with the Corps information sheet



Benefits of Partnering with the Corps

- · Potential for national exposure by partnering with a federal agency
- · Variety of partnering opportunities because of the Corps' diverse missions
- Potential market branding to reach out to new
- · One of the nation's leading federal providers of
- . We manage more than 400 lake and river projects equaling more than 12 million acres of land and water in 43 states.
- · Our parks have significant economic impact, with visitors spending upwards of \$10.7 billion on trip expenses, strengthening the environmental, social and economic health of communities
- . 5,000 recreation sites with more than 93,000 campsites, 3,700 boat ramps, 7,800 miles of trails, of which 90% are within 50 miles of a metropolitan area

Connecting with the Corps

The U.S. Army Corps of Engineers manages some of the most cherished lakes, rivers and lands near your cities and towns. Communities are proud of their special place in our parks. Great family memories are created during a boating. fishing, camping trip, or after a quiet day of hiking or biking on one our many trail systems. These experiences are important in strengthening families and organizations. Our parks also have significant economic impact, with 250 million visits per year supporting 180,000 jobs in communities near Corps

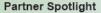
With the help of our partners, we can provide more service to the public than without you by our side.

To find out more about partnering with the Corps please visit: https://corpslakes.erdc.dren.mil/visitors/



A Final Note

In a time of decreasing federal funding, America's lakes and waterways are at risk of reduced access, eliminated programs, and closures. By partnering and working together, we can help maintain and improve programs and facilities and keep these



The Corps Foundation assists by partnering with a wide range of organizations including local Friends groups, private individuals and businesses to support educational activities which enhance our visitor's experiences.

To learn how you can work with our national foundation, visit the Corps Foundation website: http://corpsfoundation.org

Connecting with Communities Natural Resources Management Excellence

in Partnership Award: General Wehr, Colonel Mitchell, and Mary Coulombe presented the Excellence in Partnerships Award to the Okaw Valley School District for their partnership with Lake Shelbyville in Illinois. Over 300 middle and high school students, project partners, teachers, and elected officials were present for the award. The school district leases land from the project which provides a learning environment for the students in land and water stewardship, recreation, and facility maintenance and operations. Businesses in the local communities donate materials, equipment, and financial support. This partnership was started with Corps Handshake program seed funds which are matched by the partner, and in this



Trust. The funds will be used to renovate and update the fish ladder exhibits and viewing area

\$400,000 Grant from Birkenfeld Trust

acknowledges the single largest gift nationally

to a Corps of Engineers facility. Jim Adams of

education at the Locks, accept the check from Claire Bishop of the C. Keith Birkenfeld Memorial

treasured resources healthy and vibrant.



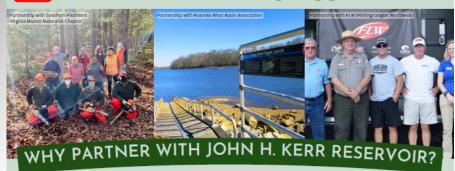
Okaw Valley students planting trees at Lake Shelbyville. Provides Major Upgrades to Support Visitor Education at the Hiram M. Chittenden Locks Colonel John Buck, Seattle District Commander, Discover Your Northwest and Rich Deline of the Corps Foundation, two non-profits supporting visitor







Partnership Opportunities



Benefits of Partnering

- Potential for national exposure by partnering with a federal agency
- Variety of partnering opportunities because of the Corps' diverse missions
- Potential market branding to reach out to new customers
- One of nation's leading federal providers of recreation
- At Kerr Reservoir millions of visitors each year enjoy Corps managed campgrounds (x4), boat ramps (x16), day use areas (x15), wildlife management areas (x26), trails (x2), environmental education center, and cultural resource sites
- Kerr Reservoir is located within 90 minutes of major metropolitan areas

With the help of our partners, we provide more service to the public than without them by our side.

To find out more about partnering with John H. Kerr: Call: (434) 738-6143 Email: JHKerr@usace.army.mil

Connecting with Kerr Reservoir

In the 1950's, Kerr Reservoir, also called Buggs Island Lake, was constructed for flood control, hydropower generation, recreation, fish and wildlife conservation, and local water supply. The 800 miles of wooded shoreline stretch across three counties in Virginia and three in North Carolina. Along this shoreline great memories are made while camping, boating, fishing, swimming, picnicking, hiking, and hunting.

These experiences are important in strengthening families and organizations. Our parks also have significant economic impact, with approximately 4 million visitors per year spending on trip expenses, strengthening the environmental, social, and economic health of communities.



Old postcard image taken from downstream side of Kerr Dam.



AMERICA'S LAKES AND WATERWAYS

PARTNERSHIP SPOTLIGHT:

The Corps Foundation assists by partnering with a wide range of organizations including local Friends groups, private individuals and businesses to support educational activities which enhance our visitor's experiences. To learn how you can work with our national foundation, visit the Corps Foundation website: http://corpsfoundation.org



DISC GOLF COURSE IN NORTH BEND PARK

In 2019, a disc golf course was established in North Bend Park. The course is designed for all ages and levels of experience. You can visit our North Bend Day Use Area Gatehouse to sign-out discs and enjoy the course! Thank you to our partners including the <u>Southside Virginia Disc Golf Association</u>, <u>Roanoke River Basin Association</u>, and <u>Dominion Power</u> for their work on this project.





ISLAND CREEK ACCESSIBLE FISHING PIER

Through a handshake agreement with <u>Veterans of Foreign Affairs</u> and <u>American Legion</u> this partnership built Veterans Park at Island Creek Recreation Area by installing an accessible fishing dock, picnic shelter, and portable toilet. Construction of the facilities was provided by <u>military personal, SEABEES, and other military</u> affiliated groups. Other partners on this project include: <u>NASCAR's Jeff Burton</u> and <u>Paralyzed Veterans of America.</u> This partnership helped increase access to recreational opportunities by supporting the right for all citizens to recreate on public land.

NATIONAL PUBLIC LANDS DAY CONTRIBUTIONS

In 2021, park rangers and volunteers gathered at five locations around Kerr Reservoir to participate. Cleanup efforts across the Lake improved safety for our visitors, aesthetics at each site, and the health of the ecosystem by removing plastic, broken glass, and other trash from public lands. This event was possible through our partnership with Skanska and Cleveland Construction. They provided t-shirts, first aid kits, gloves, trash bags, water, and snacks for volunteers.





Partnership Opportunities

BRIDGING

Volume 8

About Bridging the

Gap

"Bridging the Gap" is an electronic publication produced biannually by the U.S. Army Corps of Engineers Partnership CAPAC The Committee of this newsletter is to provide information about the partnerships and volunteer programs around the country. For more information, or to submit stories for future editions, contact your PAC representative.

In This Issue

Mark Twain Lake Environmental Adventure Bike Trail.....

Extension of Grand Trunk Trail at Westville Lake.....

Celebrating Los Angeles District's Premier Cooperative Partnership Agreement.....

2024 Handshake Program Funding Recipients

Podcasts and Partnerships...

March 2024

National MOU: Backcountry **Hunters and Anglers**

In September 2023, USACE and the Backcountry Hunters and Anglers (BHA) signed a national Memorandum of Understanding (MOU) to develop and expand collaborative engagement on the broad and diverse communities of interest in wildlife-dependent outdoor recreation and sustainable wildlife habitat.

Under this MOU, BHA and USACE strive to:

- Collaborate on projects, including potential cost sharing activities;
 Implement stewardship projects, education, outreach, and research
- Increase public awareness through education, special events, and advocacy of the value and benefits (social, economic, physical, and environmental) derived from participation in sustainable outdoor recreation on public lands.



offered through BHA include the collegiate program, hunting for sustainability, armed forces initiative, and current partnering efforts between BHA and USACE include collaboration on hunting/fishing events, lake cleanups, and other special events, construction of BHA will be held from 1:00 -2:00 Eastern on Mar. 20, 2024. Tune in to learn more!

A few examples of programs stewardship program. Past and accessible fishing docks and archery ranges. A webinar with

Partnership Newsletter:



Your Calendars

- March 20: Backcountry Hunters and Anglers webinar, 1:00 pm Eastern
- June 18: Handshake FY 25 Funding Program webinar, 2:00 pm Eastern
- July 24: Handshake FY 25 Funding Program webinar, 11:00 am Eastern
- August 14: Handshake FY 25 Funding Program webinar, 2:00 pm Eastern
- September 30: FY 25 Handshake applications due
- September 30: FY 24 Handshake Applications due

REMINDER

April 21-27, 2024

is National **Volunteer Week**

This is a great

opportunity to recognize the collective impact of

volunteer service to the

USACE NRM program. National Volunteer Week can be used to offer up

new volunteer

opportunities, identify

and thank volunteers who lend their time, talent and voice to make

communities.

2023 Excellence in Partnerships | Page 2 Award Recipient -

14 The Missouri Feral Hog Elimination Partnership across projects within NWD, SWD, and MVD has been selected as the 2023 Excellence in Partnerships Award recipients. This partnership has united private landowners, universities and over 15 federal and state agencies under the common goal of eliminating feral hogs from public and private lands throughout the state of Missouri to protect public health, agriculture, and natural resources through control measures, education, legislation actions and enforcement, and disease



The Excellence in Partnerships Award annually recognizes exceptional contributions by a partner providing substantial support to the USACE Recreation and Environmental Stewardship programs.

2023 National Volunteer of the Year Award Recipients

This year's USACE national volunteer of the year award recipients are Tim and Pam Harrison of Kaw Lake in the Tulsa District. They have donated 6,763 hours of volunteer service over a five-year period including 1,475 hours in FY 2023. While at Kaw Lake, the Harrisons have supported a wide range of objectives including visitor assistance, interpretation, landscaping, hazard tree removal, invasive species removal, campground host duties and routine repairs and maintenance. Throughout their service at Kaw Lake, they have been invaluable in recovering from several natural disasters, including the 2018 high pool event, the 2019 flood of record, the 2020 historic ice storm, and countless other storm and high wind-related events

The national volunteer of the year award recognizes extraordinary service provided by volunteers, draw attention to their vast skills and contributions, and encourage an attitude of stewardship and responsibility in caring for USACE lands, facilities, and resources. (A great way to find out more about our outstanding partners and volunteers!)

We need your

stories!

https://corpslakes.erdc. dren.mil/partners/newsl

etter.cfm

Have you attended the PROSPECT Partnerships in NRM class yet? If not, sign up for one of our classes:

- FY 25 Session 1: Rend Lake, Benton, IL. Oct. 21-24, 2024
 FY 25 Session 2: Kansas City District Office, Kansas City, MO. Apr. 28 May 1, 2025
 FY 25: Session 3: Raystown Lake, Hesston, PA. Jul. 21-24, 2025

Please visit https://ulc.usace.army.mil/CrsScheduleNewFY.aspx to enroll

corpslakes.erdc.dren.mil/partners/partners.cfm

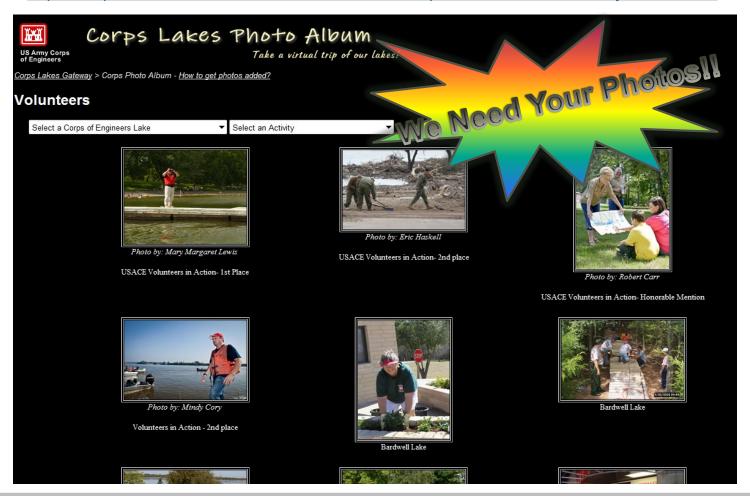
corpslakes.erdc.dren.mil/partners/partners.cfm



Resources: Corps Lakes Photo Album



https://corpslakes.erdc.dren.mil/visitors/album.cfm?Option=View&Id=0&Activity=Volunteers



https://corpslakes.erdc.dren.mil/visitors/visitors.cfm







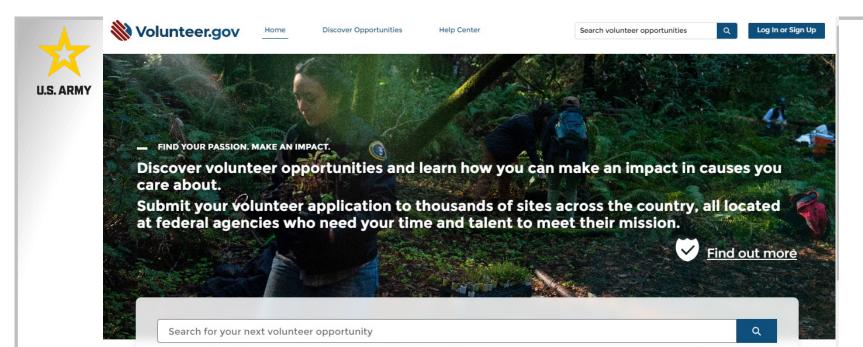
Select a State v Select a Corps of Engineers Lake



Natural Resources Management Partnerships

The US Army Corps of Engineers is a federal agency responsible for a wide range of activities, including civil works, recreation, natural resource management, and environmental stewardship missions. The USACE has a long history of working with partners to manage natural resources and lakes. These partnerships help USACE to achieve its mission of providing safe, secure, and environmentally sustainable water resources for the American people.





Latest Opportunities







Forest Service

Forest Service

Resources: www.Volunteer. Gov

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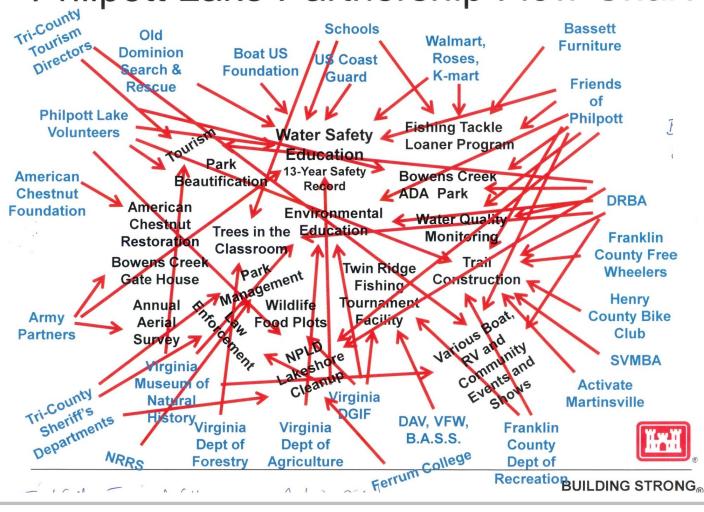
Resources: www.workamper.com/







Philpott Lake Partnership Flow Chart





Philpott Lake Partnership Success





Twin Ridge Park Fishing **Tournament Facility**



- Led to selection by FLW for college fishing tournament
- Estimated value to local economy = \$500,000 return on investment



Philpott Lake Partnership Success



https://www.youtube.com/watch?v=cGAQaREwD_o





What Partnerships Do You Have?

- 1. Write down a list of the partnerships that you currently have at your project or district.
 - Partner name
 - Partnership type/agreement type (your best guess)
 - Purpose of the partnership
- 2. As you learn about the partnership types throughout the week, add to your list.
- 2. At the end of the week, we will discuss how many more you've discovered that you didn't realize were partnerships.



- Partnerships are all about relationships, trust, and communication.
- They take an investment of time and commitment and require flexibility to adapt to change.
- Types of partnerships used by the Corps NRM program:
 Contributions, MOU/MOAs, Challenge Partnerships,
 Challenge Cost Sharing Cooperative Management Agreements,
 Economy Act, Cooperative Agreements, Cooperating Associations, Volunteers
- Although leases, licenses, and contracts may be used as instruments in addition to a partnership agreement type covered in this class, they are NOT partnerships themselves.
- You probably have more partnerships than you realize.

